

HOLIDAY INN CLUB VACATIONS ELEVATES SALES TRAINING WITH MICROSOFT POWER APPS

OZ Digital Consulting builds a sales training app that empowers managers to track programs, lead teams, and measure results.

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CHALLENGE

Managing and tracking sales training programs with a clunky training app

Holiday Inn Club Vacations relied on an old Microsoft Access application to train their sales and marketing teams about tour ride programs. However, over time, the application became clunky – slow to load, hard to connect, and lacking key features for tracking new hires and ongoing training. Managers therefore were unable to track training programs, manage their teams, or report on progress.

BUSINESS NEED

To provide their sales teams a world-class training experience

The company needed a scalable training solution to onboard users faster and provide a better employee experience. An application that gave sales teams access to the right training at the right time, while also making it easy to monitor enrollment and track progress.

SOLUTION

A responsive training app built in Microsoft Power Apps

Holiday Inn Club Vacations partnered with OZ Digital Consulting to give their training app a major overhaul. Using Microsoft Power Apps, we built a faster, more user-friendly version with better connectivity and usability. The new app has a more responsive interface, robust evaluation processes, and features electronic signatures. It lets users make and save notes online. It also comes with advanced reporting capabilities, allowing teams to track new hire training, continuing education, and key class stats—all in one place. Plus, it's built to perform reliably, even during on-site evaluations.

IMPACT

A seamless training app built to scale with future needs

The app upgrade isn't just about technology—it's about making training more efficient, effective, and seamless. With a modern app, Holiday Inn Club Vacations can not only better support their teams and keep everything running smoothly but ensure the application scales with future upgrades easily.

Key Benefits:

- Provides a seamless, responsive interface with better connectivity and usability
- Speeds up data loading and provides smoother navigation, boosting productivity for trainers and sales managers
- Enables better employee performance tracking with thorough evaluations
- Offers advanced reporting tools for more informed decision making and performance management
- Simplifies tracking of new hires and continuing education
- Improves collaboration through easy sharing of evaluations and electronic notes



COMPANY

Holiday Inn Club Vacations

HEADQUARTERS

Orlando, Florida

INDUSTRY

Travel & Hospitality

EMPLOYEES

4000

FEATURED SERVICES:

Azure solutions
App Innovation
Automation

TECHNOLOGY

Microsoft Power Platform
Microsoft Power Apps